

# South American Diggers '11 CONFERENCE

17 & 18 November Sydney Convention & Exhibition Centre

'The inaugural conference and tradeshow for Australian resource companies doing business in South America'

Organised By **ASSOCIATION & COMMUNICATIONS EVENTS**  
inspiration • knowledge • connections

Don't miss the inaugural South American Diggers conference - providing Australian companies with topical, timely and authoritative information and advice on the mining sector in 5 key countries - **Brazil, Chile, Peru, Argentina and Colombia** (...plus **Mexico**)

It's the perfect place to gain insight, seek opportunities and make key contacts. By attending, you will learn about the project experiences of Australian (as well as international) mining companies who are already profiting in South America's dynamic resources sector.

## KEYNOTE SPEAKERS



**HE Rubem Antonio  
Correa Barbosa**  
Ambassador of Brazil to Australia



**HE Pedro Pablo Diaz**  
Ambassador of Chile to Australia



**HE Luis Quesada**  
Ambassador of Peru to Australia



**HE Diego Betancur**  
Ambassador of Colombia to Australia



**Jose Blanco**  
Chairman, **Australian Latin American Business Council**;  
Regional Manager ANZ  
**Banco Santander**



**Marcela Gonzalez**  
Director of Mining Department  
**Brons and Salas (Argentina)**



**Harris Gomez**  
Managing Partner  
**Harris Gomez Group (Chile)**



**Joe Sellwood**  
Director South America  
**BSR**  
(Business for Social Responsibility)

### More than 25 speakers including:

- ➔ **Norm Neligan**, General Manager, **Intelligent Risks**;
- ➔ Senior Mining & Resources Manager, **Austrade**
- ➔ **Robert Milbourne**, Partner, **Norton Rose**
- ➔ **Steve Tainton**, General Manager Investor Relations, **Metminco**
- ➔ **John Gruetzner**, Joint Managing Director, **Intercedent China (Beijing)**
- ➔ **Cristina Talacko**, President, **Australia Brazil Chamber of Commerce**

- ➔ **Rob Smakman**, Managing Director, **Crusader Resources**
- ➔ **Dr Rafael Alexandri Riondi**, Director General, **Mexican Geological Survey**
- ➔ **Maria Jimena Valverde Valdes**, General Coordinator of Mining, **Mexico Ministry of Economy**
- ➔ Managing Director, **Republic Gold**
- ➔ **James Macky**, Partner, **KPMG**
- ➔ **Phil Hopkins**, CEO, **South American Ferro Metals**

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08:00 Registration and welcome coffee

08:50 Opening Remarks from the Chair

## ECONOMIC, BUSINESS AND POLITICAL OUTLOOK FOR MINERAL EXPLORATION AND DEVELOPMENT IN LATIN AMERICA

### KEYNOTE ADDRESS

09:00 An overview of Latin America's economic status and investment environment

- Is economic growth in step or are there significant country differences?
- Is currency stability an issue?
- Will excessive economic growth lead to infrastructure and labour shortages and increased inflation?

**Jose Blanco**

Chairman, **Australian Latin America Business Council**;  
Regional Manager, **ANZ Banco Santander**



09:30 Latin America - political and economic stability and change

- The changing political landscape with elected governments as the norm
- Strongest economic growth in history
- Increased emphasis on indigenous issues
- The influence of the changing political landscape on investment and business

**John Minns**

Director

**Australian National Centre for Latin American Studies**

### KEYNOTE ADDRESS

10:00 South America - a region offering a wealth of opportunities for Australian mineral exploration and mine development companies

- Australian multinational pioneers in the region
- Major commitment to the South American mining sector from Australian suppliers of mining technology, equipment and services
- South American governments welcome more participation from Australian companies recognizing Australia as a centre of global excellence in mineral exploration and development
- Australia - South America government linkages supporting trade and commercial development
- Bilateral investment support policies
- Australia government support for mining sector cooperation and development

**Dan Sullivan**

Latin American Mining Team Leader and Trade Commissioner for Peru  
**Austrade**

10:30 Morning Tea

## 11:00 SOUTH AMERICAN MINING COMPANIES - PROJECT SHOWCASES

### COMPANY ONE

**The Amayapamapa gold project in Bolivia**  
Managing Director, Republic Gold

### COMPANY TWO

**Oil exploration in Chile**  
Dr Robert Brady, General Manager Subsurface and Exploration

### COMPANY THREE

**South America's emerging gold explorer**  
Ananda Kathiravelu, Executive Director, Promesa  
Michael Sebbag, Senior Technical Officer, Promesa

### COMPANY FOUR

**Mineral exploration in the Maricunga belt in Chile**  
Carl Swensson, Exploration director, Condor Blanco Mines

## ADDRESSING REGULATION, TAXATION, RISK AND COMMUNITY ENGAGEMENT

12:00 Comparative overview of mining legislation, sovereign risk and other issues - the regulatory environment for mineral exploration and mine development in South America

- Key regulatory issues affecting mine exploration and mine development across the region
- Significant differences between countries
- Can Australia assist in improving the regulatory environment
- Will the proposed Brazilian new National Mining Agency become a model for other countries in the region?

**Robert Milbourne**

Partner

**Norton Rose**

12:30 Managing geopolitical and security risks in South America

- Developing frameworks within which to assess security and geopolitical risks to contribute to the implementation of cost and operationally effective solutions across the risk spectrum
- Implementing systems to monitor and respond to existing and emerging risks to minimize the potential for those risks to impact negatively on personnel, operations, revenue and brand
- Tailoring these systems to the unique operating environment in the region

**Norm Neligan**

General Manager

**Intelligent Risks**

13:00 Lunch

14:00 Mining sector taxation regimes in South America - Is Australia becoming a model?

- Recent interventions by Chile and Bolivia in taxation, exploration or takeover laws to increase public share of mining wealth
- Are other South American countries likely to follow?
- Will taxation changes or possible taxation changes reduce the competitiveness of the South American mining sector?

**James Macky**

Partner

**KPMG**

14:30 Community engagement, development and stewardship

- Local community relationship
- Leading practice sustainable mine development and operation
- Human capital training challenges
- Mine closure and mine rehabilitation

**Joe Sellwood**

Director South America

**BSR (Business for Social Responsibility)**

15:00 Afternoon Tea

## COUNTRY SPOTLIGHT BRAZIL

### KEYNOTE ADDRESS

15:30 Brazil and Australia - a two way mining industry relationship

- Australia/Brazil economic and commercial relationship
- The proposed new structure for the development of mining activities in Brazil - a government perspective
- Australian participation in the Brazilian mining industry and Brazilian participation in the Brazilian mining industry

**HE Rubern Correa Barbosa**

Ambassador of Brazil to Australia



16:00 Taking Australia mine development expertise to Brazil - the Ponto Verdo Iron Ore Mine

**Phil Hopkins**

CEO

**South American Ferro Metal**



16:15 Exciting opportunities for mineral exploration and mine development in Brazil

**Rob Smakman**

Managing Director

**Crusader Resources**



16:40 Opportunities in the mining sector in Brazil for Australian mining companies

**Cristina Talacko**

President

**Australia Brazil Chamber of Commerce**

## COUNTRY SPOTLIGHT COLOMBIA

16:55 Colombia a new frontier for junior and mid cap mineral exploration and mine development companies

- A major regional mineral resource base particularly of gold, coal and base metals
- Considerable progress in business and economic reform and law and order
- Current Colombian Government mining sector policy environment

**HE Diego Betancur**

Ambassador of Colombia to Australia



17:25 Closing remarks from the Chair

17:30 Networking drinks

**08:50 Opening Remarks from the Chair**

**09:00 Opportunities for partnering with Chinese companies for mineral exploration and mine development projects in South America**

**John Gruetzner**  
Joint Managing Director  
Intercedent China (Beijing)

**COUNTRY SPOTLIGHT CHILE**

**KEYNOTE ADDRESS**

**09:30 Mining Industry in Chile in the world context**

- Chile a mining country
- Keys of success
- Legal aspects
- Current trends

**HE Pedro Pablo Diaz**  
Ambassador of Chile to Australia



**10:00 Cross border mineral exploration and development in Chile or the Southern Cone**

- What to look out for from an Australian perspective
- The regulatory environment and approval process

**Harris Gomez**  
Managing Partner  
Harris Gomez Group

**10:30 Morning Tea**

**COUNTRY SPOTLIGHT ARGENTINA**

**11:00 Argentina one of the largest and potentially richest metalliferous mineral areas in the Andean region**

- An overview of Argentinian mineral resources and exploration and development opportunities
- Coordination of regulatory approvals for cross border mineral exploration and development
- Investment incentives; the Argentina example

**Speaker TBA**

**11:30 The Mining sector in Argentina - the legal and regulatory framework**

- Key current legal issues
- Current favourable conditions for mineral exploration and mine development
- Mineral sector prospects through to 2015
- Sources of financing

**Marcela Gonzalez**  
Director of Mining Department  
Brons and Salas (Argentina)

**12:00 SOUTH AMERICAN DIGGERS - PROJECT SHOWCASES**

**COMPANY 1** See website for details - [www.southamericandiggers.com.au](http://www.southamericandiggers.com.au)

**COMPANY 2** See website for details

**COMPANY 3** See website for details

**COMPANY 4** See website for details

**12:30 Lunch**

**COUNTRY SPOTLIGHT PERU**

**KEYNOTE ADDRESS**

**13:30 Peru - a hot destination for mineral exploration and development**

- Peru's broad range of mineral resources including gold, copper, silver, lead, zinc, molybdenum, tin, iron and uranium
- Investments of nearly \$US50 billion in mineral exploration and development planned over the next five years
- Most mineral resources at altitudes over 3,000m above sea level raising issues including access, altitude, relocation of local communities and environmental considerations

**HE Luis Quesada**  
Ambassador of Peru to Australia



**14:00 Mineral exploration in Peru - the Los Calatos copper molybdenum project now a project of national interest**

- Metminco strategy in Peru and Chile
- Overview of Metminco's projects and their current exploration status
- The Los Calatos Project: history, geological setting, mineral resource estimates, recent drilling results and upside potential
- On the road to becoming a mid tier copper producer

**Steve Tainton**  
General Manager Investor Relations  
Metminco



**COUNTRY SPOTLIGHT MEXICO**

**14:30 Mexico - a major mineral resource country in the Americas**

**Dr Rafael Alexandri Rionda**  
Director General  
Mexican Geological Survey

**Maria Jimena Valverde Valdes**  
General Coordinator of Mining  
Mexico Ministry of Economy

**15:00 Afternoon Tea**

**15:30 PANEL DISCUSSION**

- Financing mineral exploration and Mine development projects in south and central America

**16:30 Closing remarks from the Chair**

**16:40 Close of Conference**

## 7 KEY REASONS TO ATTEND

1. **Discover new** opportunities for explorers, miners, investors, consultants, suppliers and solution providers
2. **Be briefed** on the latest economic and business outlook for mineral exploration and development in South America
3. **Receive an update** on the developing Australia and South America trade and commercial relationship
4. **Find out more** about the regulatory environment affecting mineral exploration and development in South America
5. **Learn** from the majors with a long history in the region with a particular focus on best practice community engagement, development and stewardship
6. **Hear from** leading government officials from the key five countries on the state of their economies, regulatory environment and support policies
7. **Gain insight** from Australian companies successfully involved in mineral exploration and development in South America

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Registration Fees	Dates	Standard Registration Fee
<input type="checkbox"/> 2 Day Conference	17 <sup>th</sup> & 18 <sup>th</sup> Nov	\$2,495 inc GST

## GROUP DISCOUNT

**Register 4 for the price of 3**  
**Register 10 for the price of 7**

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